



PRESS RELEASE

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Cornerstone Technologies Partners with TransVault to Advance Cloud Migrations for Finance Sector

*Leading Archive Migration ISV and Best Practice Partner Warn Finance Directors
to Consider Vital Steps When Moving to the Cloud*

Clevedon, UK – (March 08, 2017) – TransVault, the leading developer of email archive migration solutions in conjunction with Cornerstone Technologies, a leading provider of services focused on design, deployment, migration and management of IT workloads for Enterprise customers, today announced a new initiative targeting the financial sector to ensure that enterprise customers fully consider a pre-planned strategy when moving their legacy email records to the Cloud.

Dennis Sherwood, vice president of sales and marketing at Cornerstone Technologies explains, “We greatly value our strong partnership with Transvault. Together, we’ve been delivering IT services to all industry segments for years.” Continued Sherwood, “Due to acute compliance and privacy issues, Finance has become a focused vertical as those organizations require a trusted advisor with experience of handling the inherent complexities and unplanned difficulties that arise when migrating critical workloads to the Cloud.”

Cornerstone Technologies and TransVault began their partnership years ago, delivering services for customers migrating an archive whether on-prem or to the Cloud. As a company that is rooted in the design, implementation and the transformation of enterprise company’s IT,



Cornerstone Technologies prides itself on staying at the forefront of innovation and working seamlessly with technology partners. TransVault is a leader in the archive migration space and this new initiative further demonstrates their collaborative ingenuity and commitment to share their many combined successes and best practices that are a direct result of servicing financial institutions.

“As a 100 percent channel company, we always lean on the support of our services partners for the implementation of our solutions when contending with a complex archive migration project”, said Richard Marshall, channel sales director at TransVault. “Cornerstone Technologies is a key services delivery partner that has a specialty in Finance, one that we believe needs to be voiced in the marketplace. Finance organizations should read through the strategy and incorporate these vital steps in the discovery portion of any data migration project”, concluded Marshall.

For more information on Cornerstone Technologies, TransVault and their Cloud migration strategy, please visit <http://bit.ly/2mvhGat>

About TransVault (www.TransVault.com)

Since 2006 TransVault has led the market with its highly specialized archive migration solutions for the enterprise. When businesses encounter technological change brought on by a merger or acquisition, a planned shift to the Cloud, or the obsolescence of their archive or storage solution — they turn to TransVault to preserve accessibility to their business records. Over 1,400 customers from around the world have relied on the TransVault architecture to protect the integrity of their valuable legacy data whilst ensuring chain-of-custody, faultless eDiscovery and seamless user accessibility — no matter the complexity of the migration, nor the archive stack. TransVault solutions are available through an accredited international network of partners with dedicated Migration Specialists certified on TransVault solutions. TransVault continues to achieve year-over-year growth and has become the preferred archive migration solution for global



customers in all verticals, especially those with a heavy dependency on data sanctity and regulatory practices.

About Cornerstone Technologies (www.cornerstonetechnologies.com)

Based in the heart of Silicon Valley, Cornerstone Technologies is a leading provider of engineering services focused on the design, deployment, migration, and management of IT workloads for Enterprise customers. With expert focus on Messaging Migration, Identity Access Management, Modern Data Center, and Managed Services solutions, Cornerstone Technologies plays a pivotal role in the transformation of their client's IT environments. A key partner to Transvault, Dell/EMC, and Microsoft, Cornerstone Technologies has built an impressive customer list across multiple verticals such as Retail, High Tech, Health Care, Public Transportation, and Financial Services.

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